

# **Gazal Corporation Limited**

ACN 57 004 623 474

Consolidated Financial Report & Appendix 4D For The Half-Year Ended 31 December 2015

#### Gazal Corporation Limited Consolidated Financial Report and Appendix 4D For the Half-Year Ended 31 December 2015

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This Financial Report on the consolidated Group constitutes the Appendix 4D required by the Australian Stock Exchange. It should be read in conjunction with the Annual Report for the Year Ended 30 June 2015 that is lodged with the Australian Stock Exchange under listing rule 4.2A.

All amounts are in Australian dollars unless otherwise stated and rounded where applicable. The information on which this Consolidated Financial Report is based has been reviewed by the Group's auditors, Ernst & Young. The Company has a formally constituted Audit Committee of the Board of Directors. This report was approved by resolution of a Committee of the Board of Directors on 26 February 2016.

# **Gazal Corporation Limited**

# Appendix 4D For the Half-Year Ended 31 December 2015 Results for Announcement to the Market

|   | _       |                 | 1100 EID 111 EE |          |
|---|---------|-----------------|-----------------|----------|
|   |         | Half-year ended | Half-year ended | Movement |
|   |         | 31 Dec 15       | 31 Dec 14       | %        |
| Revenue from ordinary activities- continuing operations       | \$'000  | 30,366          | 23,060          | 31.7%    |
| Profit from ordinary activities after tax                     | φιο ο ο | 4.504           | 500             | 04640    |
| attributable to members- continuing operations                | \$'000  | 4,734           | 500             | 846.1%   |
| Profit after tax from discontinuing operations                | \$'000  | 33,927          | 3,414           | 893.8%   |
| Net profit for the period attributable to members             | \$'000  | 38,661          | 3,914           | 887.7%   |
| Basic earnings per share from continuing operations           | cents   | 8.2             | 4.5             | 81.9%    |
| Final dividend (fully franked) for the financial year 30 June |         |                 |                 |          |
| 2015- Paid 2 October 15                                       | \$'000  | 4,631           | 6,355           |          |
| Interim dividend (fully franked) - Payable 4 April 16         | cents   | 5.0             | 6.0             |          |
|   |         |                 |                 |          |
|   | -       |                 |                 |          |

This Appendix 4D information should be read in conjunction with the Consolidated Financial Report for the Half-Year Ended 31 December 2015 which is attached hereto. The Company has a formally constituted Audit Committee of the Board of Directors.

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## Gazal Corporation Limited Directors' Report For the Half-Year Ended 31 December 2015

Your Directors submit their report for the half-year ended 31 December 2015.

#### **DIRECTORS**

The names of the Company's Directors in office during the half-year and until the date of this report are as below. Directors were in office for this entire period unless otherwise stated.

Michael Gazal Executive Chairman
Patrick Robinson Executive Director
David Gazal Executive Director

Bruce Klatsky Non-Executive Director and Lead Independent Director Craig Kimberley Non-Executive Director and Independent Director Graham Paton Non-Executive Director and Independent Director

Richard Gazal Non-Executive Director

#### REVIEW AND RESULTS OF OPERATIONS

#### **Continuing Operations**

As a consequence of the sale of Trade Secret (October 2015) and the sale of the Midford School-wear business (completed in June 2015), the continuing operations of the Gazal group for the first six months of FY2016 are made up of the Bisley workwear and corporate uniforms business (wholesale segment) and the PVH Brands Australia joint venture (PVHBA JV).

Gazal sales for continuing operations improved 31.7% to \$30.4m. Profit after tax from continuing operations increased to \$4.7m from \$0.5m last year driven by improved workwear profitability and improvements in the profitability of the PVHBA JV.

Sales revenue in the PVHBA JV has increased by 339% to \$92.5m in 2015. Profit after tax has also increased to \$4.4m from \$0.4m last year. Gazal's share of the PVHBA JV profit increased to \$2.2m from \$0.2m last year.

In February 2015, the PVHBA JV was significantly expanded through the acquisition of the existing Tommy Hilfiger business in Australia from PVH Corp and the sale by Gazal to the JV of Van Heusen, Nancy Ganz and other shirting, tailored and shapewear brands. As a consequence of the JV's expansion, the financial results for Gazal to 31 December 2015 include 6 months of the recently acquired operations in the PVHBA JV results. The sales and profit growth is also attributed to the continuing development of new product categories across Calvin Klein and Tommy Hilfiger with our key trading partners Myer and David Jones, and the ongoing development of our retail channel.

In the first half of FY16, the revenue from our wholesale segment improved by 31.7% as a result of the successful introduction of innovative work-wear products, an improved in-stock position and winning new tenders. The increased revenue has also driven an improved profit result before tax.

# Gazal Corporation Limited Directors' Report For the Half-Year Ended 31 December 2015

#### **REVIEW AND RESULTS OF OPERATIONS (continued)**

#### Discontinued operations

In July 2015, Gazal announced that it had signed an agreement to sell its Trade Secret off-price retail business to The TJX Companies, Inc. Based in Framingham, Massachusetts, USA, TJX is the leading off-price retailer of apparel and home fashions in the U.S. and worldwide. This transaction was successfully completed in October 2015 and the results of the Trade Secret operations are therefore disclosed as discontinued operations.

Discontinued operations for the half year ended 31 December 2015 are made up of the trading operations of Trade Secret until the sale to TJX (in October 2015), the recognition of profit on the sale of Trade Secret and a small amount of residual transaction costs in relation to the sale of Midford School-wear operations.

Sales for the Trade Secret operations were slightly improved from the prior year up to the time of sale. Profitability to the same time was significantly improved due to a better stock management and the introduction of new categories. Last year's results include a full six months of operations including the Christmas trading period.

Total proceeds from the sale of Trade Secret were \$83,077,000. After deducting the carrying amount of assets, deal costs and tax, the net profit after tax was \$34,512,000.

#### Outlook

In the second six months of FY16, Gazal will recognise profits on the wholesale segment, the share of profits and other services revenue from the PVHBA JV.

Wholesale segment

We expect the challenging market conditions in the Australian industrial sectors to continue in the second half of the year. With the underlying improvements already seen in the first half, we expect earnings for continuing operations for FY16 will be improved compared to last year.

Share of profits from IV and other services revenue

In line with the continued expansion of categories and the introduction of the Tommy Hilfiger brand, we expect second half sales to be significantly higher than the prior year. Note that Tommy Hilfiger will be like-for-like in the second half from February 2016.

Second half sales performance in Van Heusen, Nancy Ganz and Calvin Klein will be supported by new stores openings and new product categories introduced over the last 12 months.

### Gazal Corporation Limited Directors' Report For the Half-Year Ended 31 December 2015

#### **REVIEW AND RESULTS OF OPERATIONS (continued)**

The integration into the Gazal shared services platform has been achieved. Overall, we expect that the combined share of profits and other services revenue from the PVHBA JV to be higher than the contribution in the second 6 months of FY15.

#### Dividends

In December, a special dividend of 35 cents per share was paid as a result of surplus proceeds from the sale of Trade Secret to The TJX Companies, Inc.

The Directors resolved to pay an interim dividend in the first half of 5cents per share fully franked. The record date for determining shareholders' entitlement for the interim dividend is 14th March, 2016 and the interim dividend is payable on 4th April, 2016. The Dividend Reinvestment Plan will not apply to the interim dividend.

#### Rounding

The amounts contained in this report and in the financial report have been rounded to the nearest \$1,000 (unless otherwise stated) under the option available to the Company under ASIC Class Order 98/0100. The Company is an entity to which the Class Order applies.

# **Gazal Corporation Limited Directors' Report**

### For the Half-Year Ended 31 December 2015

#### **AUDITOR INDEPENDENCE DECLARATION**

We have obtained the Independence Declaration on page 8 from our auditor, Ernst & Young.

Signed in accordance with a resolution of the directors.

Michael Gazal Executive Chairman

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Patrick Robinson Executive Director

26 February 2016



Ernst & Young 680 George Street Sydney NSW 2000 GPO Box 2646 Sydney NSW 2001 Tel: +61 2 9248 5555 Fax: +61 2 9248 5959 ey.com/au

# Auditor's Independence Declaration to the Directors of Gazal Corporation Limited

As lead auditor for the review of Gazal Corporation Limited for the half-year ended 31 December 2015, I declare to the best of my knowledge and belief, there have been:

- a) no contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the review; and
- b) no contraventions of any applicable code of professional conduct in relation to the review.

This declaration is in respect of Gazal Corporation Limited and the entities it controlled during the financial period.

Ernst & Young

Gregory J Logue Partner

26 February 2016

# Gazal Corporation Limited Income Statement For the Half-Year Ended 31 December 2015

|   | Consolidated |                  |                  |  |
|---|--------------|------------------|------------------|--|
|   | •            | Half-year ended  | Half-year ended  |  |
|   |              | 31 December 2015 | 31 December 2014 |  |
|   | Notes        | \$'000           | \$'000           |  |
| Continuing operations                                   |              |                  |                  |  |
| Sales revenue   | 3            | 30,366           | 23,060           |  |
| Cost of sales   |              | (18,710)         | (13,900)         |  |
| Gross profit  |              | 11,656           | 9,160            |  |
| Other revenues  | 3            | 3,502            | 615              |  |
| Selling and marketing expenses                          |              | (4,092)          | (3,351)          |  |
| Distribution expenses                                   |              | (4,802)          | (3,741)          |  |
| Administration expenses                                 |              | (2,096)          | (1,904)          |  |
| Finance costs   |              | (657)            | (966)            |  |
| Share of profit of joint venture                        | 16           | 2,353            | 156              |  |
| Profit/(loss) before income tax from continuing         | ·            |                  |                  |  |
| operations  |              | 5,864            | (31)             |  |
| Income tax (expense)/benefit                            | 4            | (1,130)          | 531              |  |
| Profit after tax from continuing operations             | •            | 4,734            | 500              |  |
| Discontinued operations                                 |              |                  |                  |  |
| Profit after tax from discontinuing operations          | 5            | 33,927           | 3,414            |  |
| Net profit for the period                               | •            | 38,661           | 3,914            |  |
| Profit for the period is attributable to: Owners of the |              |                  |                  |  |
| parent  | -            | 38,661           | 3,914            |  |
| Earnings per share (cents per share)                    |              |                  |                  |  |
| Basic for profit for the period                         | 7            | 66.9             | 6.8              |  |
| Basic for profit from continuing operations             | 7            | 8.2              | 4.5              |  |
| Diluted for profit for the period                       | 7            | 66.6             | 6.8              |  |
| Diluted for profit from continuing operations           | 7            | 8.2              | 4.5              |  |

# Gazal Corporation Limited Statement of Other Comprehensive Income For the Half-Year Ended 31 December 2015

|   | Consolidated |                  |                  |  |
|---|--------------|------------------|------------------|--|
|   |              | Half-year ended  | Half-year ended  |  |
|   |              | 31 December 2015 | 31 December 2014 |  |
|   | Notes        | \$'000           | \$'000           |  |
| Profit after tax for the period                       |              | 38,661           | 3,914            |  |
| Other comprehensive income                            |              |                  |                  |  |
| Items that may be reclassified subsequently to profit |              |                  |                  |  |
| or loss   |              |                  |                  |  |
| Cash flow hedges:                                     |              |                  |                  |  |
| Gain taken to equity                                  |              | 1,991            | 4,525            |  |
| Transferred to income statement                       |              | (2,422)          | 1,898            |  |
| Income tax on items of other comprehensive income     |              | 129              | (1,927)          |  |
| Other comprehensive income from joint venture         | 16           | 103              | -                |  |
| Other comprehensive income for the period, net of tax |              | (199)            | 4,496            |  |
| Total comprehensive income for the period             |              | 38,462           | 8,410            |  |
| Total comprehensive income for the period is          |              |                  |                  |  |
| attributable to: Owners of the parent                 | ·            | 38,462           | 8,410            |  |

# Gazal Corporation Limited Statement of Financial Position As at 31 December 2015

|  |              | Consolidated               |                         |                            |  |
|--|--------------|----------------------------|-------------------------|----------------------------|--|
|  |              | As at                      | As at                   | As at                      |  |
|  | Notes        | 31 December 2015<br>\$'000 | 30 June 2015<br>\$'000  | 31 December 2014<br>\$'000 |  |
|  | 110105       | 7 000                      | 7 2 2 2                 | 7 000                      |  |
| Current assets                                       |              |                            |                         |                            |  |
| Cash and cash equivalents                            | 11           | 6,874                      | 19,348                  | 10,303                     |  |
| Trade and other receivables                          |              | 8,082                      | 9,319                   | 11,755                     |  |
| Inventories  | 12           | 18,318                     | 15,750                  | 42,863                     |  |
| Derivative financial instruments                     | 13           | 1,299                      | 2,422                   | 4,525                      |  |
| Other current assets                                 |              | 7,532                      | 6,439                   | 5,763                      |  |
|  | _            | 42,105                     | 53,278                  | 75,209                     |  |
| Assets of disposal group classified as held for sale | 5            | ,                          | 51,440                  | 18,845                     |  |
| Total current assets                                 | _            | 42,105                     | 104,718                 | 94,054                     |  |
| N  |              |                            |                         |                            |  |
| Non-current assets                                   |              |                            |                         |                            |  |
| Property, plant and equipment                        |              | 43,453                     | 43,430                  | 53,589                     |  |
| Intangible assets                                    |              | 4,969                      | 5,559                   | 7,908                      |  |
| Investment in joint venture                          | 16           | 55,233                     | 52,777                  | 6,588                      |  |
| Other non-current assets                             | <u> </u>     | 5,688                      | -                       | -                          |  |
| Total non-current assets                             |              | 109,343                    | 101,766                 | 68,085                     |  |
| Total assets   | _            | 151,448                    | 206,484                 | 162,139                    |  |
| Current liabilities                                  |              |                            |                         |                            |  |
| Trade and other payables                             |              | 11,601                     | 10,561                  | 36,993                     |  |
| Interest-bearing loans and borrowings                | 10           | 937                        | 25,894                  | 6,956                      |  |
| Income tax payable                                   |              | 12,519                     | 1,871                   | 520                        |  |
| Provisions   |              | 2,778                      | 2,654                   | 3,907                      |  |
|  | <del>-</del> | 27,835                     | 40,980                  | 48,376                     |  |
| Liabilities directly associated with the assets      |              |                            | 10,500                  | 10,070                     |  |
| classified as held for sale                          | 5            |                            | 20 120                  | 1 000                      |  |
| Total current liabilities                            | J_           | 27,835                     | 28,130<br><b>69,110</b> | 1,000<br><b>49,376</b>     |  |
| Total Carent Habilities                              | _            | 27,000                     | 07,110                  | 19,370                     |  |
| Non-current liabilities                              |              |                            |                         |                            |  |
| Interest-bearing loans and borrowings                | 10           | -                          | 30,000                  | 30,000                     |  |
| Provisions   |              | 244                        | 608                     | 833                        |  |
| Deferred tax liabilities                             |              | 8,455                      | 5,970                   | 5,369                      |  |
| Total non-current liabilities                        |              | 8,699                      | 36,578                  | 36,202                     |  |
| Total liabilities                                    | <u> </u>     | 36,534                     | 105,688                 | 85,578                     |  |
| Net assets   | _            | 114,914                    | 100,796                 | 76,561                     |  |
| Equity   |              |                            |                         |                            |  |
| Contributed equity                                   | 9            | 62,773                     | 62,473                  | 62,473                     |  |
| Reserves   | ,            | 26,680                     | 26,975                  | 26,505                     |  |
| Retained earnings / (Accumulated losses)             |              | 25,461                     |                         |                            |  |
| Total Equity   | _            |                            | 11,348                  | (12,417)                   |  |
| Total Equity   | _            | 114,914                    | 100,796                 | 76,561                     |  |

# Gazal Corporation Limited Statement of Cash Flows For the Half-Year Ended 31 December 2015

|  |       | Consolid         | lated            |
|--|-------|------------------|------------------|
|  |       | Half-year ended  | Half-year ended  |
|  |       | 31 December 2015 | 31 December 2014 |
|  | Notes | \$'000           | \$'000           |
| Cash flows from operating activities                     |       |                  |                  |
| Receipts from customers (inclusive of GST)               |       | 81,478           | 166,181          |
| Payments to suppliers and employees (inclusive of GST)   |       | (82,120)         | (158,110)        |
| Interest received  |       | 152              | 39               |
| Interest and other costs of finance paid                 |       | (657)            | (966)            |
| Income taxes paid on operating activities                |       | (1,405)          | (793)            |
| Net cash flows from operating activities                 | 24(b) | (2,552)          | 6,351            |
|  |       |                  |                  |
| Cash flows from investing activities                     |       |                  |                  |
| Purchases of property, plant and equipment               |       | (1,832)          | (2,262)          |
| Proceeds from sale of buildings, plant and equipment     |       | 75               | 119              |
| Proceeds/(purchase) of intangibles                       |       | (133)            | (29)             |
| Proceeds from sale of investment                         | 6     | 72,500           | -                |
| Income taxes paid on disposal of discontinued operation  | ns    | (941)            |                  |
| Net cash flows used in investing activities              |       | 69,669           | (2,172)          |
| Cash flows from financing activities                     |       |                  |                  |
| Proceeds from share issue                                |       | 300              | 290              |
| Proceeds from borrowings                                 |       | _                | 16,000           |
| Repayment of borrowings                                  |       | (55,000)         | (10,000)         |
| Dividends paid   |       | (24,891)         | (6,356)          |
| Net cash flows used in financing activities              |       | (79,591)         | (66)             |
| · ·  |       | , ,              | · /.             |
| Net increase/(decrease) in cash and cash equivalents     |       | (12,474)         | 4,113            |
| Cash and cash equivalents at the beginning of the period | d     | 19,348           | 6,163            |
| Net foreign exchange differences                         | _     | -                | 27               |
| Cash and cash equivalents at the end of the period       | 24(a) | 6,874            | 10,303           |

# Gazal Corporation Limited Statement of Changes in Equity For the Half-Year Ended 31 December 2015

| _   |                             |   |   |  | solidated                               |   |  |                           |
|---|-----------------------------|---|---|--|---|---|--|---------------------------|
|   |                             | At  | tributable to                             | shareholde   | rs of Gazal C                           | orporation Li                               | imited   |                           |
|   | Issued<br>Capital<br>\$'000 | Asset<br>Revaluation<br>Reserve<br>\$'000 | Asset<br>Realisation<br>Reserve<br>\$'000 | Employee<br>Equity<br>Benefit<br>Reserve<br>\$'000 | Cash Flow<br>Hedge<br>Reserve<br>\$'000 | Reserves<br>from joint<br>venture<br>\$'000 | Retained<br>Earnings/<br>(Accumulated<br>Losses)<br>\$'000 | Total<br>Equity<br>\$'000 |
| At 1 July 2015  | 62,473                      | 23,742                                    | 562                                       | 1,337  | 1,233                                   | 101   | 11,348   | 100,796                   |
| Profit for the period Other comprehensive income                | -                           | -   | -   | -  | (302)                                   | 103   | 38,661   | 38,661<br>(199)           |
| Total comprehensive income for the period                       | -                           | -   | -   | -  | (302)                                   | 103   | 38,661   | 38,462                    |
| Transactions with owners in their capacity as owners:           |                             |   |   |  |   |   |  |                           |
| Cost of share-based payments                                    | -                           | -   | -   | 247  | -                                       | -   | -  | 247                       |
| Share issue   | 300                         | -   | -   | -  | -                                       | -   | -  | 300                       |
| Transfer of reserve   | -                           | -   | (343)                                     | -  | -                                       | -   | 343  | (0.4.004)                 |
| Dividends paid  | -                           |   | -   |  | -                                       | -   | (24,891)   | (24,891)                  |
| At 31 December 2015   | 62,773                      | 23,742                                    | 219                                       | 1,584  | 931                                     | 204   | 25,461   | 114,914                   |
| At 1 July 2014 Profit for the period Other comprehensive income | 62,183                      | 21,661                                    | 562<br>-                                  | 1,213<br>-   | (1,329)<br>-<br>4,496                   | <del>-</del>                                | (9,975)<br>3,914   | 74,315<br>3,914<br>4,496  |
| Total comprehensive income for the period                       | <u>-</u><br>-               | <u>-</u>                                  | <u>-</u><br>-                             | -  | 4,496                                   | -   | 3,914  | 8,410                     |
| Transactions with owners in their capacity as owners:           |                             |   |   |  |   |   |  |                           |
| Cost of share-based payments                                    | -                           | -   | -   | (98)   | -                                       | -   | -  | (98)                      |
| Share issue   | 290                         | -   | -   | -  | -                                       | -   | -  | 290                       |
| Dividends paid  | -                           | -   | -   | -  | -                                       | -   | (6,356)  | (6,356)                   |
| At 31 December 2014   | 62,473                      | 21,661                                    | 562                                       | 1,115  | 3,167                                   | -   | (12,417)   | 76,561                    |

#### 1 CORPORATE INFORMATION

The interim condensed consolidated financial report of Gazal Corporation Limited and its controlled entities ("the Group") for the half-year ended 31 December 2015 was authorised for issue in accordance with a resolution of the directors on 26 February 2016. Gazal Corporation Limited is a for profit company incorporated in Australia and limited by shares, which are publicly traded on the Australian Stock Exchange.

The nature of the operations and principal activities of the Group are described in note 6.

#### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The interim condensed consolidated financial report does not include all notes of the type normally included within the annual financial report and therefore cannot be expected to provide as full an understanding of the financial performance, financial position and financing and investing activities of the consolidated entity as the full financial report.

The interim condensed consolidated financial report should be read in conjunction with the annual Financial Report of Gazal Corporation Limited as at 30 June 2015.

It is also recommended that the half-year financial report be considered together with any public announcements made by Gazal Corporation Limited and its controlled entities during the half-year ended 31 December 2015 in accordance with the continuous disclosure obligations arising under the ASX Listing Rules.

#### a) Basis of preparation

The interim condensed consolidated financial report for the half year ended 31 December 2015 has been prepared in accordance with the requirements of the Corporations Act 2001 and AASB 134 "Interim Financial Reporting".

The interim condensed consolidated financial report has been prepared on a historical cost basis except for derivative financial instruments, land and buildings, which have been measured at fair value.

The financial report is presented in Australian dollars, the functional currency of the principal operating subsidiaries of the Company.

All values are rounded to the nearest thousand dollars (\$'000) unless otherwise stated under the option available to the Company under ASIC Class Order 98/0100. The Company is an entity to which the class order applies.

#### **New Accounting Standards and Interpretations**

The accounting policies adopted in the preparation of the half-year financial statements are consistent with those followed in the preparation of the Group's annual consolidated financial statements for the year ended 30 June 2015.

None of the new Standards and amendments to Standards that are mandatory for the first time for the financial year beginning 1 July 2015 affected any of the amounts recognised in the current year or any prior year and are not likely to affect future periods.

#### **3 REVENUE AND EXPENSES**

Profit before income tax expense includes the following revenues and expenses for which disclosure is relevant in explaining the performance of the entity:

|   | Consoli          | dated            |  |
|---|------------------|------------------|--|
|   | Half-year ended  | Half-year ended  |  |
|   | 31 December 2015 | 31 December 2014 |  |
|   | \$'000           | \$'000           |  |
| Revenue and Expense                         |                  |                  |  |
| (i) Revenue                                 |                  |                  |  |
| Sales revenue                               | 30,366           | 23,060           |  |
| Other revenue                               |                  |                  |  |
| Interest revenue                            | 152              | 39               |  |
| Fees from joint venture                     | 2,936            | 450              |  |
| Other                                       | 414              | 126              |  |
| Total other revenue                         | 3,502            | 615              |  |
| Total revenue                               | 33,868           | 23,675           |  |
| (ii) Expenses and losses                    |                  |                  |  |
| Depreciation, amortisation and impairment   |                  |                  |  |
| Depreciation of buildings                   | 258              | 236              |  |
| Depreciation of plant and equipment         | 492              | 472              |  |
| Depreciation of leasehold improvements      | 3                | 2                |  |
| Amortisation of software                    | 635              | 687              |  |
|   | 1,388            | 1,397            |  |
| Employee benefit expense                    |                  |                  |  |
| Wages and salaries                          | 5,672            | 5,828            |  |
| Defined contribution superannuation expense | 614              | 543              |  |
| Employee entitlements                       | 715              | 700              |  |
| Share-based payments                        | 312              | 203              |  |
|   | 7,313            | 7,274            |  |
| Borrowing costs - Interest expenses         | 657              | 966              |  |
| Operating lease rentals                     | 83               | 187              |  |
| (Release) of inventories obsolescence       | (58)             | (251)            |  |
| Foreign exchange (gain)                     | (124)            | (239)            |  |
| Net loss on disposal of non-current assets  | -                | 26               |  |
|   |                  |                  |  |

#### **4 INCOME TAX**

The major components of income tax expenses for the half-year ended 31 December 2015 and 31 December 2014 are:

|   | Consolidated     |                  |  |
|---|------------------|------------------|--|
|   | Half-year ended  | Half-year ended  |  |
|   | 31 December 2015 | 31 December 2014 |  |
|   | \$'000           | \$'000           |  |
| Income Statement  |                  |                  |  |
| Current income tax  |                  |                  |  |
| Current income tax (benefit)/charge attributable to continuing operations | 1,611            | (130)            |  |
| Adjustments in respect of current income tax of previous years            | -                | 68               |  |
| Deferred income tax   |                  |                  |  |
| Relating to recognition of carried forward capital tax losses             | -                | (529)            |  |
| Relating to origination and reversal of temporary differences             | (481)            | 60               |  |
| Income tax expense/(benefit) reported in the income statement             | 1,130            | (531)            |  |

#### **5 DISCONTINUED OPERATIONS**

On 30 June 2015, the Group disposed of the Midford business and the profit on sale was recognised on 30 June 2015. As at 31 December 2015, there were expenses incurred after the sale. These have been classified as part of discontinued operations.

On 21 July 2015, the Group announced the decision of its Board of Directors to dispose of Fashion Factory Outlets (Trade Secret) Pty Limited. The disposal was completed on 24 October 2015. The Trade Secret business is classified at 31 December 2015 as a discontinued operation.

#### 5 DISCONTINUED OPERATIONS (continued)

The results of the discontinued operations are presented below:

|  | Half-year ended 31 December 2015 |              |          | Half-year ended 31 December 2014 |           |              |          |
|--|----------------------------------|--------------|----------|----------------------------------|-----------|--------------|----------|
|  |                                  |              |          | Heritage                         |           |              |          |
|  |                                  |              |          | and                              |           |              |          |
|  | Midford                          | Trade Secret | Total    | Shapewear                        | Midford 7 | Frade Secret | Total    |
|  | \$'000                           | \$'000       | \$'000   | \$'000                           | \$'000    | \$'000       | \$'000   |
| Trading                                    |                                  |              |          |                                  |           |              | <u>.</u> |
| Sales revenue                              | -                                | 51,855       | 51,855   | 26,583                           | 6,991     | 91,772       | 125,346  |
| Other revenue                              | -                                | -            | -        | 29                               | 2         | -            | 31       |
| Cost of sales                              | -                                | (31,422)     | (31,422) | (13,007)                         | (3,649)   | (56,172)     | (72,828) |
| Depreciation and amortisation              | -                                | (953)        | (953)    | (228)                            | (61)      | (1,567)      | (1,856)  |
| Employees benefit expenses                 | -                                | (8,191)      | (8,191)  | (3,485)                          | (1,843)   | (12,594)     | (17,922) |
| Other expenses                             | (246)                            | (11,878)     | (12,124) | (7,340)                          | (2,030)   | (18,415)     | (27,785) |
| Profit/(loss) before tax from discontinued |                                  |              |          |                                  |           |              |          |
| operations                                 | (246)                            | (589)        | (835)    | 2,552                            | (590)     | 3,025        | 4,986    |
| Tax (expense)/benefit                      | 78                               | 172          | 250      | (806)                            | 186       | (952)        | (1,572)  |
| Profit for the period from discontinued    |                                  |              |          |                                  |           |              |          |
| operations                                 | (168)                            | (417)        | (585)    | 1,746                            | (404)     | 2,073        | 3,414    |
| Gain on sale of discontinued operations    |                                  |              |          |                                  |           |              |          |
| after tax                                  | -                                | 34,512       | 34,512   |                                  | -         | -            |          |
| Total profit from discontinued             | <del></del>                      |              |          |                                  |           | <u>-</u>     |          |
| operations                                 | (168)                            | 34,095       | 33,927   | 1,746                            | (404)     | 2,073        | 3,414    |

<sup>\*</sup>Note: Heritage and Shapewear represents 6 months trading in the year ended 31 December 2015 (31 Dec 2014: 6 months).

#### 31 December 2015 31 December 2014

| _                                      | cents | cents |
|--|-------|-------|
| Earnings per share - cents per share:  |       |       |
| - Basic from discontinuing operations  | 58.70 | 6.00  |
| - Diluted from discontinued operations | 58.40 | 6.00  |

Details of the net gain on sale of the discontinued operations are presented below:

|  | Half-year ended 31 Dece | mber 2015 | Half-year ended 31 December 2014 |
|--|-------------------------|-----------|----------------------------------|
|  | Trade Secrets           | Total     | Total                            |
|  | \$'000                  | \$'000    | \$'000                           |
| Gross sale proceeds                                | 80,000                  | 80,000    | -                                |
| Working capital adjustment                         | 3,077                   | 3,077     | -                                |
| Total gross sale proceeds                          | 83,077                  | 83,077    | -                                |
| Proceeds recognised in cash flow statement         | 72,500                  | 72,500    |                                  |
| Amount held in escrow                              | 7,188                   | 7,188     |                                  |
| Receivable   | 3,077                   | 3,077     |                                  |
| Carrying amount of net assets sold                 | (30,540)                | (30,540)  | -                                |
| Gain on sale before transaction costs              | 52,537                  | 52,537    |                                  |
| Transaction costs                                  | (3,707)                 | (3,707)   | -                                |
| Net gain on sale of discontinued operations before |                         |           |                                  |
| income tax   | 48,830                  | 48,830    | -                                |
| Tax expense  | (14,318)                | (14,318)  | <u>-</u>                         |
| Net gain on sale of discontinued operations after  |                         |           |                                  |
| income tax   | 34,512                  | 34,512    |                                  |

<sup>\*</sup>Note: Midford represents expenses in the year ended 31 December 2015 post the disposal of the business in June 2015 (31 Dec 2014: 12 months).

#### 5 DISCONTINUED OPERATIONS (continued)

As the shares of Fashion Factory Outlets (Trade Secret) Pty Limited were sold prior to 31 December 2015, the assets and liabilities classified as held for sale as 30 June 2015 are no longer included in the financial position.

Effect of disposal on the financial position of the Group

|                            | As at           |          |  |
|----------------------------|-----------------|----------|--|
|                            | 24 October 2015 |          |  |
|                            | Trade Secrets   | Total    |  |
|                            | \$'000          | \$'000   |  |
| Plant and equipment        | 14,408          | 14,408   |  |
| Inventories                | 32,698          | 32,698   |  |
| Other assets               | 370             | 370      |  |
| Payables                   | (19,224)        | (19,224) |  |
| Employee benefits          | (789)           | (789)    |  |
| Working capital adjustment | 3,077           | 3,077    |  |
| Net Assets                 | 30,540          | 30,540   |  |

Net cash flows of the discontinued operations are as follows:

|                      | Half-year ended<br>31 December 2015 |         |         | f-year ended<br>ecember 2014 |         |        |
|----------------------|-------------------------------------|---------|---------|------------------------------|---------|--------|
|                      |                                     | Trade   |         | Heritage and                 |         |        |
|                      | Midford                             | Secret  | Total   | Shapewear                    | Midford | Total  |
|                      | \$'000                              | \$'000  | \$'000  | \$'000                       | \$'000  | \$'000 |
| Operating activities | (246)                               | 364     | 118     | 2,780                        | (529)   | 2,251  |
| Investing activities | _                                   | (1,143) | (1,143) | (337)                        | (60)    | (397)  |
| Net cash             |                                     |         |         |                              | ,       | `      |
| inflow/(outflow)     | (246)                               | (779)   | (1,025) | 2,443                        | (589)   | 1,854  |

#### **6 OPERATING SEGMENTS**

#### Identification of reportable segments

The Group has identified its operating segments based on the internal reports that are reviewed and used by the Board of Directors (the chief operating decision makers) in assessing performance and in determining the allocation of resources.

The operating segments are identified by management based on the manner in which the product is sold. Discrete financial information about each of these operating businesses is reported to the Board of Directors on at least a monthly basis.

The reportable segments are based on aggregated operating segments determined by the similarity of the market and customer base, as these are the sources of the Group's major risks and have the most effect on the rates of return.

#### Types of markets and customer groups

Wholesale

The wholesale business services our traditional retail customers. The products sold are primarily workwear and corporate uniforms.

#### Accounting policies and inter-segment transactions

The accounting policies used in reporting segments are the same as those contained in the Financial Report.

# 6 OPERATING SEGMENTS (continued)

|   | Wholesale | Direct to Consumer    | Unallocated<br>Items | Total   |
|---|-----------|-----------------------|----------------------|---------|
|   | \$'000    | \$'000                | \$'000               | \$'000  |
| Half-year ended 31 December 2015            |           |                       |                      |         |
| Revenue                                     |           |                       |                      |         |
| Sales to external customers                 | 30,366    | -                     | -                    | 30,366  |
| Other revenues from external customers      | 39        | -                     | -                    | 39      |
| Segment Revenue                             | 30,405    | -                     | -                    | 30,405  |
| Segment net operating profit before tax     | 2,148     | -                     | -                    | 2,148   |
| includes the following:                     |           |                       |                      |         |
| - Interest revenue                          | -         | -                     | 152                  | 152     |
| - Interest expense                          | -         | -                     | (657)                | (657)   |
| - Depreciation and amortisation             | (41)      | -                     | (1,347)              | (1,388) |
| - Discontinued operations before income tax | 246       | 589                   | -                    | 835     |
| Segment assets                              | 33,003    | -                     | -                    | 33,003  |
| Capital expenditure                         | 21        | -                     | 1,811                | 1,832   |
| Segment liabilities                         | 8,175     | -                     | -                    | 8,175   |
|   |           | D: 11                 | TT 11 , 1            |         |
|   | Wholesale | Direct to<br>Consumer | Unallocated<br>Items | Total   |
|   | \$'000    | \$'000                | \$'000               | \$'000  |
| Half-year ended 31 December 2014            | Ψ 000     | Ψ 000                 | Ψ 000                | Ψ σσσ   |
| Revenue                                     |           |                       |                      |         |
| Sales to external customers                 | 23,060    | -                     | _                    | 23,060  |
| Other revenue                               | 79        | -                     | -                    | 79      |
| Segment revenue                             | 23,139    | -                     | -                    | 23,139  |
| Segment net profit before tax               | 814       | -                     | -                    | 814     |
| includes the following:                     |           |                       |                      |         |
| - Interest revenue                          | -         | -                     | 94                   | 94      |
| - Interest expense                          | -         | -                     | (1,942)              | (1,942) |
| - Depreciation and amortisation             | (45)      | -                     | (2,529)              | (2,574) |
| - Other non-cash expenses                   | -         | -                     | (83)                 | (83)    |
| - Discontinued operations before income tax | 2,122     | 2,864                 | -                    | 4,986   |
| Segment assets                              | 29,079    | 47,748                | -                    | 76,827  |
| Capital expenditure                         | 342       | 1,493                 | 337                  | 2,172   |
| Segment liabilities                         | 11,400    | 28,613                | -                    | 40,013  |

#### 6 OPERATING SEGMENTS (continued)

#### i) Segment net operating profit after tax reconciliation to the income statement

|   |                         | Consolidated            |
|---|-------------------------|-------------------------|
|   | Half-year ended         | Half-year ended         |
|   | <b>31 December 2015</b> | <b>31 December 2014</b> |
|   | \$'000                  | \$'000                  |
| Reconciliation of segment net operating profit before tax to net profit bef | ore tax                 | _                       |
| Segment net operating profit before tax                                     | 2,148                   | 814                     |
| Interest revenue  | 152                     | 94                      |
| Interest expense  | (657)                   | (1,942)                 |
| Depreciation and amortisation   | (1,347)                 | (2,529)                 |
| Other non-cash expenses   | -                       | (83)                    |
| Share of profit/(loss) of joint venture                                     | 2,353                   | (300)                   |
| Over-allocation of corporate overhead to segments                           | 3,215                   | 3,915                   |
| Total net profit / (loss) before tax for continuing operations per the      |                         |                         |
| income statement  | 5,864                   | (31)                    |

#### **7 EARNINGS PER SHARE**

The calculation of basic earnings per share is based on the profit/(loss) after taxation and attributable to the members of the parent entity, and the weighted average number of shares on issue during the period.

The calculation of diluted earnings per share is based on the profit /(loss) after taxation and attributable to the members of the parent entity, and the weighted average number of shares on issue during the period, adjusted to assume the full issue of shares under employee remuneration schemes, to the extent that they are dilutive.

# 7 EARNINGS PER SHARE (continued)

|   | Consolidated            |                  |
|---|-------------------------|------------------|
|   | Half-year ended         | Half-year ended  |
|   | <b>31 December 2015</b> | 31 December 2014 |
|   | \$'000                  | \$'000           |
| Net Profit attributable to ordinary equity holders of the         |                         |                  |
| parent from continuing operations                                 | 4,734                   | 500              |
| Profit attributable to ordinary equity holders of the parent      |                         |                  |
| from discontinued operations                                      | 33,927                  | 3,414            |
| Familian word in calculating basis and diluted commings           |                         |                  |
| Earnings used in calculating basic and diluted earnings per share | 38,661                  | 3,914            |
| per share   | 30,001                  | 3,914            |
|   |                         |                  |
|   | Number                  | Number           |
|   | of Shares               | of Shares        |
| Weighted average number of ordinary shares used in                |                         |                  |
| calculating basic earnings per share                              | 57,817,957              | 57,561,359       |
| Effects of dilution from performance rights                       | 241,935                 | -                |
| Weighted average number of ordinary shares adjusted               |                         |                  |
| for the effect of dilution  | 58,059,892              | 57,561,359       |

#### 8 DIVIDENDS

|  | Consolidated    |                 |
|--|-----------------|-----------------|
|  | Half-year ended | Half-year ended |
|  | 31 Dec 15       | 31 Dec 14       |
|  | \$'000          | \$'000          |
| Dividends declared and paid during the half year on ordinary shares:   |                 |                 |
| Final fully franked dividend for the financial year 30 June 2015,  |                 |                 |
| 8 cents per share (2014: 11 cents per share) paid 2nd October 2015   | 4,631           | 6,355           |
| Special franked dividend 35 cents (2014: nil) paid 18 December 2015  | 20,260          |                 |
| 2013   | 20,200          | -               |
| Dividends proposed and not yet recognised as a liability   |                 |                 |
| Interim fully franked dividend for the half year ended 31 Dec 2015, 5 cents per share, proposed to be paid 4 April 2016 (2015: |                 |                 |
| 6 cents paid 2 April 2015)   | 2,894           | 3,466           |

#### 9 CONTRIBUTED EQUITY

|   | Consolidated |        |  |
|---|--------------|--------|--|
|   | Number       | Value  |  |
|   | \$'000       | \$'000 |  |
| Ordinary shares                           |              |        |  |
| Opening balance 1 July 2015               | 57,769       | 62,473 |  |
| Shares issued                             | 117          | 300    |  |
| Issued and fully paid at 31 December 2015 | 57,886       | 62,773 |  |
| Opening balance 1 July 2014               | 57,669       | 62,183 |  |
| Shares issued                             | 100          | 290    |  |
| Issued and fully paid at 30 June 2015     | 57,769       | 62,473 |  |

#### 10 INTEREST-BEARING LOANS AND BORROWINGS

The Company repaid \$55 million of borrowings during the period. The Company has refinanced its loan facilities with Westpac Banking Corporation Ltd. These facilities provide the Company with access to \$24 million (2014: \$59 million) of borrowings of which \$20 million is a term facility in place until 30 September 2016 and the balance is repayable on demand. The facilities are subject to annual review at which time the term facility is normally renewed (on a rolling two year basis).

Fair values of interest bearing loans and borrowings are determined by using the discounted cash flow ("DCF") method with a discount rate that reflects the issuer's borrowing rate as at the end of the reporting period.

Interest-bearing loans and borrowings are classified as level 2 financial instruments. The carrying value represents the approximate fair value at reporting date.

| _                          | Consolidated |           |        |  |
|----------------------------|--------------|-----------|--------|--|
|                            | Accessible   | Drawndown | Unused |  |
| At 31 December 2015        | \$'000       | \$'000    | \$'000 |  |
| Bank overdraft facility    | 3,078        | -         | 3,078  |  |
| Bank loan facilities       | 20,937       | (937)     | 20,000 |  |
| Total financing facilities | 24,015       | (937)     | 23,078 |  |
|                            |              |           |        |  |
| At 31 December 2014        | \$'000       | \$'000    |        |  |
| Bank overdraft facility    | 3,078        | -         | 3,078  |  |
| Bank loan facilities       | 55,783       | (36,956)  | 18,827 |  |
| Total financing facilities | 58,861       | (36,956)  | 21,905 |  |
|                            |              |           |        |  |

Expiry date: 30 September 2016 (2015: 31 March 2016)

#### 11 CASH AND CASH EQUIVALENTS

For the purpose of the Statement of Cash Flows, cash and cash equivalents are composed of the following:

|                          | Cons             | Consolidated     |  |  |
|--------------------------|------------------|------------------|--|--|
|                          | As at            | As at            |  |  |
|                          | 31 December 2015 | 31 December 2014 |  |  |
|                          | \$'000           | \$'000           |  |  |
| Cash at bank and on hand | 6,874            | 10,303           |  |  |
|                          | 6,874            | 10,303           |  |  |

#### **12 INVENTORY**

Inventories recognised as an expense in continuing operations for the half year ended 31 December 2015 totalled \$18,710,855 (2014: \$13,899,594) for the Group. This expense has been included in cost of sales. The obsolescence expense/net realisable value gain of \$58,185 (2014: \$250,990) has been included as a gain in the cost of sales.

# 13 DERIVATIVE FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The Group operates in several countries and is reliant on external debt finance. These operations give rise to significant exposure to market risks due to changes in interest rates and foreign exchange rates. Derivative financial instruments are used by the economic entity to reduce these risks, as explained in this note. The Group does not hold or issue financial instruments for speculative or trading purposes.

Primary responsibility for identification and control of financial risks rests with management and the Board. The Board reviews and agrees policies for managing each of the risks identified below, including the setting of limits for hedging cover of foreign currency and interest rate risk, credit allowances, and future cash flow forecast projections.

The Group's principal financial instruments comprise receivables, payables, bank loans and overdrafts, cash and short-term deposits and derivatives. The main purpose of these financial instruments is to raise finance for the Group's operations. The Group has various other financial assets and liabilities such as trade receivables and trade payables, which arise directly from its operations.

# 13 DERIVATIVE FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

### **Notional Amounts and Credit Exposures of Derivatives**

The notional amounts of derivatives, as summarised below, represent the contract or face values of these derivatives and do not represent amounts exchanged by the parties. The amounts to be exchanged are calculated on the basis of the notional amounts and other terms of the derivatives, which relate to interest rates or exchange rates.

#### a) Interest Rate Risk Management

The economic entity has short and long term debt at both fixed and floating rates. In order to minimise risk, interest rate swaps are used to convert floating rate debt to fixed rates. Under the swaps, the economic entity agrees with other parties to exchange, at specified intervals, the difference between the fixed-rate and floating-rate interest amounts calculated by reference to the agreed notional principal amounts.

At reporting date, the Group had the following mix of financial assets and liabilities exposed to Australian variable interest rate risk that are not designated in cash flow hedges:

|                             | Consolidated     |                  |  |
|-----------------------------|------------------|------------------|--|
|                             | As at            | As at            |  |
|                             | 31 December 2015 | 31 December 2014 |  |
|                             | \$'000           | \$'000           |  |
| Financial assets            |                  |                  |  |
| Cash and cash equivalents   | 6,874            | 10,303           |  |
|                             | 6,874            | 10,303           |  |
| Financial liabilities       |                  |                  |  |
| Bank loans at floating rate | 937              | 36,956           |  |
|                             | 937              | 36,956           |  |
| Net exposure                | 5,937            | (26,653)         |  |

Interest bearing assets and liabilities are denominated in Australian dollars and New Zealand dollars.

The economic entity is exposed to interest rate risk through primary financial assets and liabilities.

The Group constantly analyses its interest rate exposure. Within this analysis consideration is given to potential renewals of existing positions, alternative financing, alternative hedging positions and the mix of fixed and variable interest rates.

The following sensitivity analysis is based on the interest rate risk exposures in existence at the reporting date:

# 13 DERIVATIVE FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

#### a) Interest Rate Risk Management (continued)

At 31 December, if interest rates had moved, as illustrated in the table below, with all other variables held constant, post tax profit and equity would have been affected as follows:

|  | Post Tax Profit  |                  | Equity           |                  |
|--|------------------|------------------|------------------|------------------|
| Judgements of reasonable possible movements: | Higher/(Lower)   |                  | Higher/(Lower)   |                  |
| _  | Half-year ended  | Half-year ended  | As at            | As at            |
|  | 31 December 2015 | 31 December 2014 | 31 December 2015 | 31 December 2014 |
|  | \$'000           | \$'000           | \$'000           | \$'000           |
| Consolidated                                 |                  |                  |                  |                  |
| +1% (100 basis points)                       | 42               | (187)            | -                | -                |
| -0.5% (50 basis points)                      | (21)             | 93               | -                | -                |

The movements in profit are due to higher/lower interest costs from variable rate debt and cash balances. The movement in equity is due to an increase/decrease in the fair value of derivative instruments designated as cash flow hedges.

Significant assumptions used in the interest rate sensitivity analysis include:

- i) Reasonably possible movements in interest rates were determined based on the Australian interest rates, relationships with finance institutions, the level of debt that is expected to be renewed as well as a review of the last two year's historical movements and economic forecaster's expectations.
- ii) The net exposure at balance date is representative of what the Group was and is expecting to be exposed to in the next twelve months from the reporting date.
- iii) The effect on other comprehensive income is the effect on the cash flow hedge reserve.

#### b) Foreign Currency Risk

As a result of large purchases of inventory denominated in United States Dollars, the Group's statement of financial position can be affected significantly by movements in the AUD/USD exchange rates. The Group also has transactional currency exposures. Such exposure arises from sales or purchases by an operating entity in currencies other than the functional currency.

The Group uses forward currency contracts to eliminate the currency exposures on individual transactions.

At 31 December 2015, the Group had the following exposure to USD foreign currency that is not designated in cash flow hedges:

# 13 DERIVATIVE FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

#### b) Foreign Currency Risk (continued)

|                             | Consolidated     |                  |  |
|-----------------------------|------------------|------------------|--|
|                             | As at            |                  |  |
|                             | 31 December 2015 | 31 December 2014 |  |
|                             | \$'000           | \$'000           |  |
| Financial assets            |                  |                  |  |
| Cash and cash equivalents   | 158              | 126              |  |
| Trade and other receivables | 3                | 91               |  |
| Net exposure                | 161              | 217              |  |

The Group has forward currency contracts designated as cash flow hedges that are subject to fair value movements through equity for the effective portion and the income statement for the ineffective portion as foreign exchange rates move.

#### Valuation techniques

The foreign currency forward contracts are measured based on observable spot exchange rates, the yield curves of the respective currencies as well as the currency basis spreads between the respective currencies. All contracts are fully cash collateralised, thereby eliminating both counterparty and the Group's own credit risk.

The following sensitivity is based on the foreign currency risk exposures in existence at the reporting date:

At 31 December 2015, had the Australian Dollar moved, as illustrated in the table below, with all other variables held constant, post tax profit and equity would have been affected as follows:

|  | Post Tax I       | Profit           | Equity           |                  |  |
|--|------------------|------------------|------------------|------------------|--|
| Judgements of reasonable possible movements: | Higher/(Lower)   |                  | Higher/(Lower)   |                  |  |
|  | Half-year ended  | Half-year ended  | As at            | As at            |  |
|  | 31 December 2015 | 31 December 2014 | 31 December 2015 | 31 December 2014 |  |
|  | \$'000           | \$'000           | \$'000           | \$'000           |  |
| Consolidated                                 |                  |                  |                  |                  |  |
| AUD/USD +10%                                 | 8                | 13               | (3,262)          | (3,639)          |  |
| AUD/USD -5%                                  | (4)              | (6)              | 420              | 4,775            |  |

The movements in profit in the half year are lower than the previous half year due to the lower level of US Dollar receivables not designated as cash flow hedges at balance date. The movements in equity are lower at 31 December 2015 than at 31 December 2014 owing to the lower level of USD hedging of inventory purchases as at 31 December 2015.

# 13 DERIVATIVE FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

#### b) Foreign Currency Risk (continued)

Significant assumptions used in the foreign currency exposure sensitivity analysis include:

- i) Reasonably possible movements in foreign currency were determined based on a review of the last two year's historical movements and economic forecaster's expectations.
- ii) The reasonably possible movement was calculated by taking the USD spot rate as at reporting date, moving this spot rate by the reasonably possible movements and then reconverting the USD into AUD with the "new spot rate". This methodology reflects the translation methodology undertaken by the Group.
- iii) The net exposure at reporting date is representative of what the Group was and is expecting to be exposed to in the next twelve months from reporting date.
- iv) The effect on other comprehensive income is the effect on the cash flow hedge reserve.

Management believes the reporting date risk exposures are representative of the risk exposure inherent in the financial instruments.

#### c) Liquidity Risk

The Group's objective is to maintain a balance between continuity of funding and flexibility through the use of bank overdrafts, bank loans and committed available credit lines.

The table below reflects all contractually fixed pay-offs and receivables for settlement, repayments and interest resulting from recognised financial assets and liabilities, including derivative financial instruments. For derivative financial instruments the market value is presented, whereas for the other obligations the respective undiscounted cash flows for the respective upcoming fiscal years are presented. Cash flows for financial assets and liabilities without fixed amount or timing are based on the conditions existing at reporting date.

The remaining contractual maturities of the Group's financial liabilities are:

|                       | Consolidated     |                  |
|-----------------------|------------------|------------------|
|                       | As at            | As at            |
|                       | 31 December 2015 | 31 December 2014 |
|                       | \$'000           | \$'000           |
| Financial liabilities |                  |                  |
| 0-12 months           | 12,538           | 43,949           |
| 1-5 years             | -                | 30,949           |
| Over 5 years          | -                | -                |
|                       | 12,538           | 74,898           |

# 13 DERIVATIVE FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

#### d) Hedging Instruments

With respect to the use of derivative financial instruments, it is Company's policy that financial derivatives are only used as a defensive mechanism to cover real financial and trading risks associated with the Company's business. Key procedures to provide effective control for financial derivatives include separation of duties between deal making/accounting functions, and setting authority limits and approving confirmation of dealings.

#### Hedging activities

|   | Consolidated     |                        |  |
|---|------------------|------------------------|--|
|   | As at            | As at 31 December 2014 |  |
|   | 31 December 2015 |                        |  |
|   | \$'000           | \$'000                 |  |
| Current assets                                |                  |                        |  |
| Forward currency contracts - cash flow hedges | 1,299            | 4,525                  |  |
|   | 1,299            | 4,525                  |  |

As these are designated effective hedges, an adjustment of \$543,759 (2014: \$4,495,940) has been made to the hedge reserve while no adjustment has been included in the net profit for the year relating to the forward exchange contracts.

#### e) Fair Value

All derivative financial instruments have been categorised as level 2 in the fair value hierarchy at all times during the year.

For financial instruments that are recognised at fair value on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

#### 14 COMMITMENTS AND CONTINGENCIES

Since the last annual reporting date, there has been no material contingent liabilities, contingent assets or capital commitments.

#### 15 EVENTS AFTER THE BALANCE SHEET DATE

There are no matters or circumstances other than those disclosed in note 5, that have arisen since 31 December 2015 that have significantly affected or may significantly affect the operations of the company, the results of those operations or the state of affairs of the Company in subsequent financial years.

#### 16 INVESTMENT IN JOINT VENTURE

The Group has a 50% interest in PVH Brands Australia Pty Ltd, a jointly controlled entity, which commenced operations on 3 February 2014.

Summarised financial information of the joint venture and reconciliation with the carrying amount of the investment in consolidated financial statements are set out below:

|                                  | As at            | As at        |
|----------------------------------|------------------|--------------|
|                                  | 31 December 2015 | 30 June 2015 |
|                                  | \$'000           | \$'000       |
| Current assets                   | 70,168           | 56,000       |
| Non-current assets               | 83,731           | 82,625       |
| Current liabilities              | 34,465           | 23,104       |
| Non-current liabilities          | 5,317            | 6,006        |
| Equity                           | 114,117          | 109,515      |
| Portion of Group's ownership 50% | 57,059           | 54,758       |
| Carrying amount of investment:   |                  |              |
| Opening                          | 52,777           | 6,433        |
| Investment                       | -                | 45,458       |
| Share of profit                  | 2,203            | 904          |
| Release of unrealised profit     | 150              | (119)        |
| Other comprehensive income       | 103              | 101          |
| Closing                          | 55,233           | 52,777       |

#### 16 INVESTMENT IN JOINT VENTURE (continued)

The Group's interest has been accounted for using the equity method in the consolidated financial statements.

|   | Half-year ended  | Half-year ended  |
|---|------------------|------------------|
|   | 31 December 2015 | 31 December 2014 |
|   | \$'000           | \$'000           |
| Sales revenue                             | 92,486           | 21,073           |
| Cost of sales                             | (39,138)         | (7,440)          |
| Gross profit                              | 53,348           | 13,633           |
| Other revenues                            | 159              | 46               |
| Selling and marketing expenses            | (36,158)         | (10,953)         |
| Distribution expenses                     | (4,781)          | (1,019)          |
| Administration expenses                   | (4,159)          | (793)            |
| Depreciation and amortisation expenses    | (1,833)          | (455)            |
| Finance costs                             | (141)            | (5)              |
| Profit before income tax                  | 6,435            | 454              |
| Income tax expense                        | (2,030)          | (143)            |
| Profit for the year                       | 4,405            | 311              |
| Group's share of profit for the year      | 2,203            | 156              |
| Release of unrealised profit              | 150              | -                |
| Share of profit from joint venture in the |                  |                  |
| income statement                          | 2,353            | 156              |
| Group's share of other comprensive income | 103              | -                |
| Group's share of total comprensive income | 2,456            | 156              |

The Group has an agreement with PVH Brands Australia Pty Limited that the profits of the joint venture will not be distributed until it obtains the consent from the two venture partners. The joint venture had no contingent liabilities or capital commitments as at 31 December 2015 or 31 December 2014.

#### 17 RELATED PARTY TRANSACTIONS

The following table provides the total amount of transactions which have been entered into with related parties during the six months ended 31 December 2015 and 2014 as well as balances with related parties as at 31 December 2014 and 31 December 2015.

|  |      | Sales to<br>related<br>parties | Purchases<br>from related<br>parties | Amounts<br>owed by<br>related<br>parties | Amounts<br>owed to<br>related<br>parties |
|--|------|--------------------------------|--------------------------------------|--|--|
|  |      | \$'000                         | \$'000                               | \$'000                                   | \$'000                                   |
| Joint venture in which the Parent is a venturer: |      |                                |                                      |  |  |
| PVH Brands Australia Pty Limited                 | 2015 | 8,094                          | 1,258                                | 1,593                                    | -  |
|  | 2014 | 2,538                          | 580                                  | 489                                      | 139                                      |

# Gazal Corporation Limited Directors' Declaration For the Half-Year Ended 31 December 2015

In accordance with a resolution of the directors of Gazal Corporation Limited, we state that:

In the opinion of the directors:

- (a) The financial statements and notes of the consolidated entity are in accordance with the Corporations Act 2001, including:
  - (i) Giving a true and fair view of the consolidated entity's financial position as at 31 December 2015 and the performance for the half-year ended on that date
  - (ii) Complying with Accounting Standard AASB 134 "Interim Financial Reporting" and the Corporations Regulations 2001
- (b) There are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable

On behalf of the Board

Michael Gazal

**Executive Chairman** 

Patrick Robinson Executive Director

26 February 2016



Ernst & Young 680 George Street Sydney NSW 2000 Australia GPO Box 2646 Sydney NSW 2001

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To the members of Gazal Corporation Limited and its controlled entities

### Report on the Half Year Financial Report

We have reviewed the accompanying half-year financial report of Gazal Corporation Limited and its controlled entities, which comprises the statement of financial position as at 31 December 2015, the statement of comprehensive income, condensed statement of changes in equity and statement of cash flows for the half-year ended on that date, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration of the consolidated entity comprising the company and the entities it controlled at the half-year end or from time to time during the half-year.

#### Directors' Responsibility for the Half Year Financial Report

The directors of the company are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the Corporations Act 2001 and for such internal controls as the directors determine are necessary to enable the preparation of the half-year financial report that is free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express a conclusion on the half-year financial report based on our review. We conducted our review in accordance with Auditing Standard on Review Engagements ASRE 2410 Review of a Financial Report Performed by the Independent Auditor of the Entity, in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the financial report is not in accordance with the Corporations Act 2001 including; giving a true and fair view of the consolidated entity's financial position as at 31 December 2015 and its performance for the halfyear ended on that date; and complying with Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001. As the auditor of Gazal Corporation Limited and the entities it controlled during the half-year, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Independence

In conducting our review, we have complied with the independence requirements of the Corporations Act 2001. We have given to the directors of the company a written Auditor's Independence Declaration, a copy of which is included in the Directors' Report.



#### Conclusion

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of Gazal Corporation Limited is not in accordance with the *Corporations Act 2001*, including:

- a) giving a true and fair view of the consolidated entity's financial position as at 31 December 2015 and of its performance for the half-year ended on that date; and
- b) complying with Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001.

Ernst & Young

Gregory J Logue Partner

Sydney

26 February 2016

# Gazal Corporation Limited Corporate Directory For the Half-Year Ended 31 December 2015

Auditors **Ernst & Young**680 George Street Sydney NSW 2000

**Bankers** 

**Westpac Banking Corporation** 60 Martin Place Sydney NSW 2000

Company Secretary
Peter James Wood CA, FICS

Registered Office and principal place of business 3-7 McPherson Street Banksmeadow NSW 2019 Telephone: (02) 9316 2800 Fax (02) 9316 7207 Web:www.gazal.com.au

Share Registry **Boardroom Limited**207 Kent Street Sydney NSW 2000
Telephone: (02) 9290 9600

Solicitor

**Johnston Winter Slattery** 264 George Street Sydney NSW 2000

#### **Ashurst**

225 George Street Sydney NSW 2000

State of Incorporation **Victoria**, **Australia** 

Stock Exchange Listings Gazal Corporation Limited shares are quoted on the Australian Stock Exchange

ASX CODE **GZL**